1	Amend 2 Cal. Code Regs. Section 18616 as follows:
2 3	§ 18616. Reports by Lobbyist Employers and Persons Spending \$5,000 or More to Influence Legislative or Administrative Action.
4 5	(a) Payments to be Reported in General. Persons filing periodic reports under
6	Government Code section 86116 shall report payments in the following categories:
7	(1) Payments to lobbying firms.
8	(2) Payments to lobbyists.
9	(3) Activity expenses.
10	(4) Other payments to influence legislative or administrative action, specifically,
11	payments for or in connection with:
12	(A) Support or assistance of lobbyists;
13	(B) Direct communication with a legislative, agency, or elective state official for
14	the primary purpose of influencing legislative or administrative action; and
15	(C) Soliciting or urging persons other than the filer or the filer's employees to
16	enter into direct communication with a legislative, agency, or elective state official for
17	the primary purpose of influencing legislative or administrative action.
18	(5) Contributions to elected state officers, state candidates, and committees
19	controlled by or primarily formed to support those officers or candidates.
20	(b) Payments to Lobbying Firms. Lobbyist employers shall disclose on their
21	periodic reports the total amount of payments, including reimbursement for expenses,
22	made to each lobbying firm during the period, and the name and address of the lobbying
23	firm which received the payments. If the payment to the lobbying firm was made through
24	another person, the lobbyist employer shall report the name and address of both the payee

and the lobbying firm. The lobbyist employer shall indicate on the report if the payment

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12/12/03 (February 04)

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was made for services provided in a previous calendar quarter. To the extent that

2 payments to a lobbying firm are only partially in connection with lobbying activities, the

lobbyist employer shall report only that portion which was made for lobbying activities.

(c) Payments to Lobbyists. Lobbyist employers shall disclose on their periodic

reports the total amount of all direct and indirect payments, such as salaries and

6 reimbursement of expenses, made to lobbyists during the filing period in consideration

for or in connection with their activities as lobbyists. A lobbyist's salary includes gross

wages paid plus any benefits which are in lieu of wages such as the granting of stock

options or the purchase of annuities. It does not include, however, routine fringe benefits,

such as the employer's contribution to health plans, retirement plans, etc., which are made

on behalf of all employees nor does it include the payment of the employer's payroll

taxes. To the extent payments made to a lobbyist are only partially in connection with his

or her activities as a lobbyist, a filer may apportion the payments based on the percentage

of the lobbyist's compensated time which is spent influencing or attempting to influence

legislative or administrative action.

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(d) Activity Expenses. All persons filing reports under Government Code section 86116 shall disclose each activity expense made or incurred during the period, regardless of whether it is paid for during the period. An activity expense previously reported as incurred but not paid need not be reported again when actual payment is made. When reporting activity expenses, the filer shall show the full name and address of the payee, the total amount of the expense, the amount attributable to each elected state officer, legislative official, agency official, state candidate or member of the immediate family of

12/12/03 2 18616 (February 04)

one of those persons who is the beneficiary of an activity expense, together with a

- description of the benefit and each official's full name, title and agency. The filer shall
- 2 also report the total of all activity expenses incurred during the period.
- 3 (e) Contributions.
- 4 (1) Except as provided in paragraph (2), all persons filing periodic reports under
- 5 Government Code section 86116 shall disclose all monetary and non-monetary
- 6 contributions totaling \$100 or more made by the filer to state candidates, elected state
- officers, and committees controlled by or primarily formed to support those officers or
- 8 candidates. For each reportable contribution, the filer shall disclose the date the
- 9 contribution was made, the candidate, officer, or committee receiving the contribution,
- and the amount of the contribution.
- (2) Notwithstanding paragraph (1), if a filer has made contributions totaling \$100
- or more to an elected state officer, state candidate, or a committee controlled by or
- primarily formed to support an elected state officer or state candidate, and the filer or a
- committee sponsored by the filer has previously reported those contributions in a
- campaign statement pursuant to Chapter 4 of the Political Reform Act which has been
- filed with the Secretary of State, the filer may disclose only the name and identification
- 17 number of its committee on its periodic report in lieu of the information required by
- paragraph (1) with respect to those contributions.
- 19 (f) Other Payments to Influence Legislative or Administrative Action. All persons
- who file periodic reports under Government Code section 86116 shall report the total of
- all other payments to influence legislative or administrative action made by the filer
- during the reporting period. The total amount reported shall include the following:

12/12/03 (February 04)

(1) Compensation of Employees Other Than Lobbyists. This shall include a
proportionate share of the compensation paid to employees other than lobbyists who are
engaged for 10 percent or more of their compensated time in a calendar month in or in
connection with the activities described in subdivision (a)(4) of this regulation. Such
employees include those providing research services and those preparing materials to be
used by a lobbyist or to be used in direct communication or in soliciting or urging others
to engage in direct communication for the primary purpose of influencing legislative or
administrative action. Compensation includes gross wages paid plus any benefits which
are in lieu of wages such as the granting of stock options or the purchase of annuities. It
does not include, however, routine fringe benefits, such as the employer's contribution to
health plans, retirement plans, etc., which are made on behalf of all employees nor does it
include the payment of the employer's payroll taxes.

- (2) Payments Other Than Compensation. This shall include all of the following:
- (A) Payments made by the filer for expenses incurred by a lobbyist in connection with his or her activities as a lobbyist. All such expenses paid directly by the filer shall be reported as "other payments to influence legislative or administrative action," regardless of the nature of the expense.
- (B) Payment by the filer of expenses incurred by the filer for goods or services used by a lobbyist or used to support or assist a lobbyist in connection with his or her activities as a lobbyist.
- (C) Payments of any other expenses which would not have been incurred but for the filer's activities to influence or attempt to influence legislative or administrative action, i.e., those activities described in subdivision (a)(4) of this regulation.

12/12/03 4 (February 04) 1 (g) Exceptions.

- 2 (1) Notwithstanding subdivision (f) of this regulation, a filer need not report 3 compensation or other payments for services which are solely secretarial, clerical, or 4 manual or are limited solely to the compilation of data and statistics.
 - (2) Except for payments to lobbyists and the compensation of employees other than lobbyists which must be reported under subdivision (f)(1) of this regulation, a filer need not report any regular, ongoing business overhead which would continue to be incurred in substantially similar amounts regardless of the filer's activities to influence legislative or administrative action.
 - (3) A filer does not have to report any part of the costs of producing a regularly published newsletter or periodical whose circulation is limited to an organization's members, employees, shareholders, other affiliated individuals and those who request or purchase the publication. This exception applies only to those costs regularly incurred in publishing and distributing the newsletter or periodical. If additional costs are incurred because the newsletter or periodical is issued on other than its regular schedule, expanded in circulation, or altered in style, size, or format for the primary purpose of influencing or attempting to influence legislative or administrative action, such additional costs are reportable under subdivision (f)(2)(C) of this regulation.
 - (4) Except as provided in Government Code section 86116.5, which is applicable to all state and local agencies that file reports pursuant to Government Code sections 86115 and 86116, dues or similar payments made by any person for membership in a bona fide association, including any federation, confederation, or trade, labor, or

membership organization, some portion of which is used to influence legislative of	
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- 2 administrative action, are not payments to influence legislative or administrative action.
- 3 (5) Reduced Reporting. In lieu of reporting expenses in accordance with
- 4 subdivision (f) of this regulation, a filer that makes payments to influence a ratemaking or
- 5 quasi-legislative proceeding, as defined in Government Code section 82002(b) or (c),
- 6 before the California Public Utilities Commission shall report, on a separate schedule
- 7 furnished by the Commission, the total of any payments made for the following:
- 8 (A) Compensation paid to all attorneys for time spent appearing as counsel and
- 9 preparing to appear as counsel in those proceedings, excluding time spent preparing
- written testimony for those proceedings;
- (B) Compensation paid to all witnesses for time spent testifying and preparing to
- testify in those proceedings, excluding time spent preparing written testimony for those
- 13 proceedings; and,
- (C) For purposes of subdivision (g)(5), "compensation" shall have the same
- meaning as in subdivision (f)(1) of this regulation.
- (D) The reduced reporting of Government Code section 86116(h)(2) and this
- subdivision does not apply to payments to an individual who is a lobbyist under
- Government Code section 82039, or to payments for expenses incurred by that individual
- or to payments described in subdivision (a)(4)(C).
- 20 (h) Optional Reporting. In addition to reporting total payments for any period, a
- 21 filer may apportion payments reported on the basis of whether they were made to
- 22 influence legislative action or to influence administrative action.

12/12/03 (February 04)

1	(i) Applicability of Government Code section 86115(b). For the purpose of
2	determining whether Government Code section 86115(b) is applicable to any person, all
3	payments made during any calendar quarter which are required to be reported by this
4	regulation shall be combined and a report shall be filed if the total is \$5,000 or more. If,
5	however, the only reportable payments made are activity expenses within the meaning of
6	Government Code section 86111(a), no report shall be required.
7	(j) Reporting Specific Lobbying Interests.
8	(1) The filer shall report each bill or administrative action with regard to which a
9	partner, owner, officer or employee of the filer, or a lobbying firm with which the filer
10	has contracted, either has engaged in direct communication, or has been directed by the
11	filer to engage in direct communication, with a qualified official for the purpose of
12	influencing legislative or administrative action on behalf of the filer during the reporting
13	period, either by reference to its legislative or administrative identification number or by
14	brief textual description.
15	(2) A filer shall not report bills or administrative actions which have "died" prior
16	to the reporting period, shall not report bills or administrative actions which the filer or its
17	agent is only "watching" or "monitoring," and shall not report bills or administrative
18	actions which the filer or its agent has not attempted to influence during the reporting
19	period.

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action" shall apply to this subdivision.

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(3) The definitions contained in 2 Cal. Code Regs. section 18239 of the terms

"direct communication," "qualifying official," and "influence legislative or administrative

- 1 NOTE: Authority cited: Section 83112, Government Code.
- 2 Reference: Sections 86115, 86116 and 86116.5, Government Code.